

Garlic: Quantity Determines Price

Speaking of the amount of garlic, including total production, sales and storage, and surplus, of course, these quantities are statistical results in some stages, and some are expected and estimated figures. Due to the existence of transactions, The quantity is a change, although it is not necessarily a definite thing, large or small, but if it is the data approved by most adults, it will affect the psychology of garlic trading for a long or short period, the market trading situation and the transaction price, and Will run around this amount.

Small total volume and large sales volume will drive the price trend; large volume and small sales volume will hinder the normal development of the market.

In terms of quantity, although the tonnage of garlic in storage in 2019 is not the largest, but in terms of the storage volume of historical years, the total storage in 2019 and the current surplus of tonnage are all related to the overall sales volume and periodic operating price of garlic this year. The impact is more obvious, of course, the impact of the epidemic.

In summary, the changes in the relationship between quantity, price and supply and demand are also natural.

Since the garlic inventory transaction in 2019, the staged operation trend may be affected by the mentality of the spot sellers. Unlike the previous years, the herd thinking in the participation subject stage is common, resulting in continuity, regardless of whether it is a price increase or a price reduction. There is continuity.

The transaction price of the garlic stocks on November 21--22 before the Spring Festival is the highest price so far (general mixed average price of 3.92 yuan), which is the high point. Previously, it was a climbing trend from the low price to 3.92 yuan Since then, it has moved down from this high point of 3.92 yuan. Before then, the [China Garlic Price](#) trend has been volatile.

Reason: The price of garlic before the Spring Festival is relatively high compared to the current stage, mainly due to high storage costs, garlic seedling root disease, yellow leaves and other factors to support the price of garlic; after the festival, the [Garlic Price](#) continues to weaken and decline, due to the impact of the epidemic. Sales volume decreased compared with the previous year.

The trend of garlic spot continued to be weak. When the spot threshold of 3.5 yuan (Jinxiang general mixed grade) was broken, the fast-pass channel was opened, and the price of garlic accelerated to a deep decline. Pause, and then approach the ternary integer.

During this time, the garlic price is lower. Is it because of the initial shock of the storage business, or the psychological intensification of the panic caused the decline?

From a subjective point of view, leading the price trend for a period of time, although demand is the main reason, but our sellers are also responsible. The mentality of both buyers and sellers is very important. Three points; if you do n't make concessions, you wo n't disrupt the market or keep prices down.

Ups and downs are a reincarnation of the trading posture, and are also the result of psychological psychology game between the traders and the buyers.

These two days, there were fewer urgent sellers, which helped to stabilize the market.

Recently, many stockists are very conflicted. Garlic is for sale, it is left, hesitant.